

Don Liu

Former EVP & Chief Legal & Risk Officer
Target Corporation

Former EVP & General Counsel
Xerox



Don H. Liu is an executive coach and mentor with The ExCo Group and the former Executive Vice President and Chief Legal & Risk Officer for Target Corporation, where he was responsible for all of Target's legal, government affairs, and risk and compliance functions.

Before joining Target, Liu was Executive Vice President, General Counsel, and Corporate Secretary of Xerox Corporation. Previously, Liu was Senior Vice President, General Counsel, and Chief Compliance Officer for Toll Brothers, Inc. and Senior Vice President, General Counsel, and Secretary of IKON Office Solutions, where he was also IKON's Corporate Compliance Officer and Chair of IKON Diversity Council. Before joining IKON, Mr. Liu was Vice President and Deputy Chief Legal Officer of Aetna U.S. Healthcare (and its predecessor entity, U.S. Healthcare). Before becoming in-house counsel, he worked as an associate at two New York City law firms, specializing in securities and mergers and acquisitions – Simpson Thacher & Bartlett and Richards & O'Neil.

He served as a Law Clerk to Justice Stewart G. Pollock at the New Jersey Supreme Court.

His professional affiliations include serving on the Board of Directors of Invesco Mortgage Capital, Inc. (a publicly listed company), the Board of Managers of Haverford College as its Chair of the Nominations and Governance Committee, and as a member of the American Law Institute. He was also formerly a member of the Board of Directors of CaringBridge, a nonprofit dedicated to helping people during a health journey; founder and member of the Board of Directors of MoreBank (an ethnic community bank); member and Chairman of the Board of Directors of the Minority Corporate Counsel Association (a nonprofit organization promoting diversity in the practice of law); Vice Chair of the

Asian American Diversity Advisory Council, Comcast Corporation; member of the New York Stock Exchange Commission on Corporate Governance; member of the Board of Directors of Association of Corporate Counsel; member of the Board of Trustees of Mercy Health System (a Catholic hospital chain); and member of the Board of Directors of the Asian American Legal Defense and Education Fund.

He is the recipient of America's Top General Counsel Honor from NYSE Euronext's Corporate Board Member, National Law Journal – America's 50 Outstanding General Counsel recognition, the Legend in Law Award from the Burton Foundation and The Library of Congress, the Medallion Award from the Villanova University School of Law and its Commencement Speaker (2022), Inside Counsel magazine's Transformative Leadership Award, and the Diversity Award from American Bar Association's Council on Legal Education Opportunity.

Born in Seoul, Korea, Liu and his family emigrated to the U.S. in 1972. He received his B.A. degree in Philosophy and Religion from Haverford College with Magna Cum Laude and Phi Beta Kappa honors. He earned his J.D. from Columbia University School of Law, where he was a Harlan Fiske Stone Scholar.



I would recommend this to my colleagues. I think that pairing is key, and you got me such a great match. I respect the business leaders of the world, but to have [Don] who not only knows, what I'm going through from a professional standpoint, but also having him come from an industry that's somewhat similar to [mine], and having a workforce that is in a large and very recognizable business is helpful...

– Vice President, Global Labor Relations, Leading Foodservice Retail Company