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Measurable Results. Leadership Impact.

Randy Walker

Industry Partner
Motive Partners

Board Member
Vitality Group, Inc.

Former Chairman & CEO
IBM Asia Pacific



Randy Walker is a distinguished global CEO, C-suite mentor, and board director with over 35 years of experience driving strategic and operational excellence at the highest levels. As an Industry Partner at Motive Partners, a leading investment firm focused on financial technology, Walker advises fintech portfolio companies on leadership, strategy, and operational transformation.

Walker specializes in coaching C-suite executives and senior leadership teams, leveraging his deep expertise in business transformation, AI, technology, and global markets. His career spans diverse industries and geographies, having lived and worked in Jeddah, Tokyo, Shanghai, Singapore, and the U.S.

Currently, Walker is a Non-Executive Director for Vitality Group, Inc., Executive in Residence at the University of Miami Business School, and a board member at Georgia Tech, focusing on AI and emerging technologies. Through his work with The ExCo Group, he mentors CEOs and senior leaders globally, providing personalized coaching to enhance leadership effectiveness and business performance.

Previously, Walker spent two decades at IBM, where he was a key member of the senior executive team. He served as Chairman and CEO of IBM Asia Pacific, overseeing an $8B P&L and leading 100,000+ employees. He also co-led IBM's financial services sector, driving a turnaround from double-digit revenue declines to growth.

Walker's leadership experience also includes serving as Executive Vice President and board member of SAIC, managing a $4B P&L, and co-founding Deloitte's Middle Eastern practice in Saudi Arabia.

Walker holds bachelor's and master's degrees in electrical engineering from the Georgia Institute of Technology, where he was recognized with the Distinguished Engineering Alumni Award. A passionate advocate for leadership development and cross-cultural engagement, he remains active in mentoring, pro bono advising, and civic initiatives.

> *Randy addressed topics straight on and wouldn't sugar coat it. But he also comes up with solutions and ideas on how to improve them. We discussed what I should focus on vs put less emphasis on. We built a plan around areas of focus and talked about which people I needed to work with… he also helped me to navigate my way around the organization, so that was all super helpful.*
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> ***– Chief Commercial Officer, Public Financial Services Company***